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## Briton Seeks to Revive Japan's Spirits

KUMIHAMA, Japan — As master brewers have done for 13 centuries before him, the sake factory boss is everywhere at once in his rustic timbered building along Japan's rugged northern coastline: helping to drag sacks of rice, gently issuing instructions to his four brewing assistants, consulting with his own boss, a fifth-generation owner.

own boss, a fifth-generation owner.

Like those who came before him, he runs his factory floor with the fussy fastidiousness of a French chef, changing from shoes to slippers a hundred times a day as he rushes between production areas and brewing rooms, stripping off his shirt to dash into a 104- degree rice-drying room.

But unlike them, this sake master has curly auburn hair, a

But unlike them, this sake laster has curly auburn hair, a egree from Oxford and speaks manese as a second language.

Japanese as a second language.

They call him "the sake savant," but that doesn't bother savant," but that doesn't bother Philip Harper, a 42-year-old native of another rugged coast-line, thousands of miles away: ornwall, in southwest Eng

For 18 years, this unlikely foreigner has stubbornly endured both hard labor and silent resistance, studying Japanese and the brewing craft until he was eventually accepted — and cele-brated — by even the most trabrated — by eve ditional brewers.

brated — by even the most traditional brewers.

In sake-drinking circles across Japan and abroad, Harper is considered a cross-cultural pioneer: the only non-Japanese sake-maker to rise to the rank of toil, or master brewer. This "miracle" of the conservative world of Japanese brewing has people scratching their heads that a foreigner has emerged as the boss of a factory floor.

"Philip loves sake, but he also loves Japanese traditional culture," says Hiroshi Ujita, a Kyoto brewery owner. "His character is almost Japanese. He understands the Japanese way of thinking, our style of daily life. You can taste it in his sake." Harper has also become something akin to the great white hope for sake: Sales of sake, once the nation's favorite drink, have plummeted here. It's been written off as "an old man's drink" as younger consumers

nave plummeted here. It's been written off as "an old man's drink" as younger consumers turn to beverages such as beer, whiskey and shochu, a fiery local spirit.

At the same time, sake is being discovered by overseas drinkers
— especially in the U.S., where
a handful of factories, some
U.S.- owned, have successfully
promoted the drink as the



Harper has won awards in Japan and the U.S. and is the only foreign to ji, or master brewer. He has been writing and touring to boost sake's popularity.

newest trend.

Harper has a plan: He's launched a campaign, through writing and touring, to bring sake to a wider audience, especially in Japan.

Since he joined the Tamagawa, or Jewel River, sake factory last year, Harper has helped expand sales across Japan. The brand will also be available in the U.S. this year.

"Sometimes it takes an out-

"Sometimes it takes an outsider to make you see some-thing that is so close to your field of vision that you no longer see its beauty," says Beau Timken, a San Francisco sake aficionado who in 2003 opened True Sake, which he says is the first dedicated sake store out-

side Japan. "Philip is that outsider. He is

rming is that outsidel. He is reminding the Japanese that sake is not just your father's drink." Harper arrived in Japan in 1988, an Oxford graduate who came to Osaka to teach English. He spoke no Japanese, and felt like an alien.

Then he stumbled upon per-Then he stumbled upon perhaps the nation's most impenetrable realm of all: sake-making. On weekend outings, he drank warm, inexpensive sake until a friend introduced him to a mindnumbing array of chilled

He was immediately seduced by the exotic rituals: The drink was sipped from tiny porcelain cups, poured from china decanters, never self-served,

decanters, never self-served. but always by others. He loved the product names, many derived from cultural icons such as sumo wrestlers and ancient poets. He prized the gorgeous swirling calligraphy on each bottle, which seemed more objet d'art than utilitarian vessel.

But the taste was what finally changed his life.

"How on Earth do you make a drink with the fragrance of fruit from rice?" he later wrote in his first book, "The Insider's Guide to Sake," published in 1998.

"My curiosity was piqued and

my palate seduced: I was hooked." ooked." After leaving teaching, he

hooked."

After leaving teaching, he worked nights at a sake bar, and visited a friend who worked at a brewery. He was a curious sight to the Japanese workers: a foreigner fascinated by their labors.

The next year, in 1991, he persuaded the owner to give him a job. In Japan, brewery owners traditionally don't get involved in making sake, leaving the task to master brewers who often come with their own teams. When the master brewer learned that a foreigner was being foisted upon his crew, Harper recalled, his reaction was quick. "How awful."

The owner himself joked that I would be gone in a few weeks," Harper recalls. "I was there 10 years."

He was soon consumed by the demanding pace of the work, where machines with whirling spikes often cause injury. The owner enrolled him in a sake

correspondence course, buying him textbooks on the complex yet delicate science of taste and

smell.

He learned that microorganisms are the key to making good sake. Koji, the mold at the heart of the process, produces various enzymes as it grows on rice that has been steamed. Over time, it breaks down the starch to make fermentable sugars, which are in turn converted into alcohol by yeast. Harper began the sake process at the bottom rung, assigned the lowliest jobs of hauling heavy bags and polishing rice, which removes the bitter outer shell from each grain.

He closely observed the ancient, almost feudal relationship between the master brewer and his wards. During sake season, which runs from October to March, the crew became a de facto family, living in stiflingly close quarters. They lived apart from their families because often there was too much work to do to go home. All observed a distinct hierarchy.

No one lifted a chopstick, read a newspaper or took a bat until the master brewer had gone first.

gone first.

He saw how hard the team worked to keep harmony because, as sake legend has it, brewery discord can be tasted

in the product. Still, barely able to understand the dialects spoken by fellow workers, he fought off the pal-pable sense that he didn't

belong.

"Thillp took no shortcuts and nobody threw him a bone," Timken says. "The brewery community was asking, What is this curyhaired white British guy doing trying to make our national brew?

People tried to take Philip's legs out from under him."

The first season was relentless. Harper broke his hand in a car crash but still showed up for work, afraid he would be seen as weak.

One night he was so tired from work, he fell asleep on his bicycle and plunged into a river. He also got married that year, to a Japanese woman, but took only two days off one for the ceremony and another for the honeymoon.

Over the years, Harper worked

Over the years, Harper worked at various factories, each sea-son a monk-like test of stamina

and isolation.

Slowly, he became fluent in Japanese and in 2001, earned his master brewer status, which involves passing a demanding

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## Indonesians Ignore Rules Against Smokin

Muslim country of 237 million pay little attention because the edicts usually have little to do with what really matters to them, said Rumadi, a lecturer at an Islamic state university here.

"If a fatwa can't be seen as solving a problem it will only create



Tobacco taxes bring more than \$4 billion into the treasury each year, and the head of customs and excise estimated that revenue could drop 10 percent if people followed the fatwa.

What's lucrative for the tax man is lethal for many smokers:

those who su banning radio The dozens

batch in 197